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STATE OF ALABAMA
**DEPARTMENT OF CONSERVATION AND NATURAL
RESOURCES**
P.O. BOX 301452
64 NORTH UNION STREET
MONTGOMERY, ALABAMA 36130-1452



Matthew W. Capps
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**STATE OF ALABAMA
INVITATION FOR BIDS
FOR THE OPERATION OF
ECOTOURISM GUIDED ADVENTURE SPORTS/ENTERTAINMENT ACTIVITIES
AT LAKE GUNTERSVILLE STATE PARK, OAK MOUNTAIN STATE PARK, AND
WIND CREEK STATE PARK**

Notice is hereby given to all interested persons that the State of Alabama, Department of Conservation and Natural Resources (DCNR), will receive bids at the time and date hereinafter specified, for the operation, by concession contract, of guided adventure sports/entertainment activities at Lake Guntersville State Park, Oak Mountain State Park, and Wind Creek State Park. Additional locations may be added.

The guided adventure sports/entertainment activities to be operated by the successful bidder are specified in the concession contract for the park and are part of the bid materials, which is available upon request. All interested parties are encouraged to personally examine the facilities offered. For questions regarding this Notice, to obtain a copy of the concession contract, or to examine the facilities in advance of the deadline to receive sealed bids, contact Brandy.Anderson@dcnr.alabama.gov, 334-242-3334. If accommodations pursuant to the *Americans with Disabilities Act* are needed prior to an examination of any facility, please contact Brandy as soon as possible, but at least 72 hours prior to a scheduled visit.

THE DEADLINE TO RECEIVE SEALED BIDS IS 2:00 PM CENTRAL STANDARD TIME (CST) ON **OCTOBER 21st, 2026. ALL BIDS MUST BE MAILED TO: ALABAMA DEPARTMENT OF CONSERVATION AND NATURAL RESOURCES, STATE PARKS DIVISION, ROOM 538, 64 NORTH UNION STREET, MONTGOMERY, AL 36130. IT IS THE SOLE RESPONSIBILITY OF THE BIDDER TO ENSURE THE STATE PARKS DIVISION ACTUALLY RECEIVES THE BID PRIOR TO THE ADVERTISED DEADLINE. NO BID SHALL BE RECEIVED AT ANY TIME FOR ANY REASON AFTER THE ADVERTISED DEADLINE.**

All bids should be submitted in sealed envelopes in the form and manner prescribed and should be marked clearly on the outside of the envelope with the words, "SEALED BID-GUIDED ADVENTURE SPORTS ACTIVITIES AT LAKE GUNTERSVILLE STATE PARK, OAK MOUNTAIN STATE PARK, AND WIND CREEK STATE PARK, TO BE OPENED AT 2:00 PM CST ON **OCTOBER 22nd, 2026**," to avoid the opening of same as ordinary mail. BIDS MUST INCLUDE THE PERCENTAGE AMOUNT THE BIDDER PROPOSES TO PAY DCNR BASED ON THE TOTAL SALES AND ANY OTHER AMOUNTS

REFERRED TO IN THIS NOTICE. A MINIMUM BID OF TEN PERCENT (10%) OF GROSS RECEIPTS IS REQUIRED. BIDS MUST ALSO INCLUDE A DETAILED DESCRIPTION OF ALL PROPOSED EQUIPMENT AND SERVICES TO BE PROVIDED BY THE SUCCESSFUL BIDDER. NO ALTERATIONS OR EXCEPTIONS SHALL BE ALLOWED TO THE TERMS AND CONDITIONS OF THIS NOTICE, ALL BIDS, AND ANY RESULTING CONTRACT.

ALL BIDDERS UNDERSTAND AND AGREE THAT THE DEPARTMENT OF CONSERVATION MAY, AT ITS SOLE DISCRETION, COLLECT A SEPARATE ENTRANCE FEE, WHICH DCNR SHALL RETAIN IN ITS ENTIRETY.

Timely bids will be opened at 2:00 PM CST **October 22nd, 2026** in the State Park Directors Conference Room located at 64 North Union Street, Room 539, Montgomery, Alabama 36130.

All concession contracts shall be granted pursuant to the provisions contained in Section 9-14-20 et seq., Code of Alabama (1975). All bidders must submit with their bids proof of at least five (5) years of actual experience in the operation of similar facilities and a complete financial statement, which shall be subject to verification. The experience required hereby must be personal experience, if the bid is submitted by an individual, or it must be the experience of the entity itself in the case of bids submitted by firms, companies, partnerships, associations or corporations, etc.

The successful bidder will be required to provide a faithful performance bond or letter of credit, as well as insurance coverage, in amounts as specified in the concession contract. The successful bidder will generally be required to provide items and equipment, as provided for in the concession contract.

Maintenance and upkeep of the facilities, including all equipment used in connection therewith and the grounds adjacent to said facilities, except as provided in the concession contract, shall be the responsibility of the successful bidder, subject to the terms and conditions of the concession contract. All rates, charges and fees of whatever kind shall be subject to audit and adjustment by the Commissioner of the Department of Conservation and Natural Resources. The anticipated contract term shall be for two (2) years with the opportunity for renewals.

The successful bidder shall have twenty (20) days after receipt of the concession contract(s) to execute same and furnish all required bonds, insurance policy, disclosure statement, certificate of compliance, E-Verify, W-9, immigration status form, background checks, and all additional required information and documents necessary to complete the contract process. In the event a successful bidder has not performed in the time limit presented, such failure may be treated as a refusal if the Commissioner so elects.

The Commissioner of Conservation and Natural Resources reserves the right to award to multiple concessionaires, to reject any and all bids, and to waive any informality in any proposal. The best interests of DCNR and the public shall be considered as the key factor in selecting or not selecting a responsive and responsible bidder. All laws of the State of Alabama shall govern this Notice, any resulting contract(s), and all concession activities whether or not stated in this Notice. All interested parties agree to comply with all applicable state and federal laws whether or not stated in this Notice.

All responses received will be the subject of the Alabama Open Records Act, Ala Code 36-12-40 (1975) as amended, and may be subject to public disclosure.